

CONNECT
the fast track for technology business

 **BROWN RUDNICK**

go4
venture

Connect Scotland / Go4Venture /
Brown Rudnick Investor Seminar

**Introducing Selected Scottish
Technology Companies to
London-based VCs**

28 April 2005

ORGANISERS

Connect Scotland

(www.connectonthenet.com)

Connect Scotland is an independent business development and networking company, committed to supporting the creation, development and growth of technology-based ventures.

Over eight years old, Connect Scotland was the first of its kind in Europe. Our key objective is to utilise our Network to help technology entrepreneurs develop their business and management competencies and enhance their ability to secure investment finance. We have now presented over 270 companies to the angel and VC communities through our investment conferences (www.investmentconference.co.uk / www.connectspringboard.co.uk).

This London event, in partnership with Go4Ventures and Brown Rudnick, is a significant evolution in our support to companies and we hope it is an interesting and valuable experience for all concerned.

Andy McNair

Go4Venture

(www.go4venture.com)

Go4Venture is a London-based corporate finance advisory firm focused on providing European technology entrepreneurs and their investors with independent advice to help them develop and execute growth strategies. Our services encompass:

- Strategic advisory and valuation
- Financing strategies
- Buy and build strategies
- Exit strategies (trade sale and IPO advisory)

We are particularly well-known for our international equity private placements services, where we have developed a position of leadership, especially in the mobile software sector.

Jean-Michel Deligny

Brown Rudnick

(www.brownrudnick.com)

Brown Rudnick is a full-service, international corporate law firm with offices in the United States and Europe. Founded more than 50 years ago, the firm has over 200 fee earners and total staff of more than 500 providing advice and services across key areas of the law: Corporate and Securities, Intellectual Property, Bankruptcy and Finance, Real Estate, Complex Litigation and Government Law and Strategies. Brown Rudnick has extensive experience in all aspects of venture capital and corporate finance transactions in both Europe and the United States, and has assisted many clients successfully complete numerous complex and innovative financings.

Our clients range from entrepreneurial start-up businesses to non-profit organizations and to nationally and internationally prominent institutions, including global Fortune 500 companies. This diverse client base covers the entire spectrum of sectors including biotechnology and medical devices, computer software and hardware, energy, retail and consumer goods, real estate development, education, transportation, insurance, financial institutions, telecommunications, engineering and construction and manufacturing.

We established our London office in 1997 and our Dublin office at the beginning of 2002. With a strong commitment to serving European businesses and organizations, our mission is to help our clients compete, grow and thrive in today's global economy.

Scott Burns and Jerry Parascandolo

PROGRAMME

- 14.30 Welcome by Andy McNair, Connect Scotland, Jean-Michel Deligny, Go4Venture, Scott Burns, Brown Rudnick
- 14.45 Cascade Technologies
- 15.10 Vibration Technology
- 15.35 Visual Sciences
- 16.00 BLOXX®
- 16.25 Reactec
- 16.50 Yakara
- 17.00 Drinks and networking

PARTICIPANTS

COMPANY	NAME	TITLE
Investor		
Advent Venture Partners	Paul Zanelli	Associate
AXA Private Equity	Pierre Emmanuel Boulic	Investment Manager – Venture Fund
Cazenove Private Equity	Sanjeev Sarkar	
Doughty Hanson	Nigel Grierson	Managing Director
Elaia Partners	Maryline Kulawik	Partner
Home Run Ventures	Mike Fish	
Index Ventures Management	April Henry	
Index Ventures Management	Ben Holmes	Associate
Intel Capital	Marcos Battisti	
Intel Capital	Thomas Friis-Hansen	
Jerusalem Venture Partners	Laurel Bowden	General Partner
RogereIndustries	Matt Rogers	Director
Scottish Equity Partners	Russ Cummings	Director/Information Technology Group
TLcom Capital Partners	Giuseppe Curatolo	General Partner
TLcom Capital Partners	Bakhrom Ibragimov	
TTP Ventures	David Gee	Investment Manager
Vertex Management (UK)	Stephen Cardwell	

COMPANY	NAME	TITLE
Presenters		
Bloxx	Eamonn Doyle	Managing Director
Bloxx	Paul Irvine	Sales Director
Cascade Technologies Ltd	Bill Buckie	Finance Director
Cascade Technologies Ltd	Richard Cooper	Operations Director
Reactec Ltd	Mark-Paul Buckingham	Managing Director
Vibration Technology Ltd	John Flavell Smith	Commercial Director
Visual Science Ltd	Andy Campbell	Commercial Director
Visual Science Ltd	Tim Christian	CEO
Visual Science Ltd	Ian Henderson	CFO
Yakara Plc	Stuart Malcolm	Managing Director
Yakara Plc	Iain MacDonald	Chairman
Organisers		
Brown Rudnick	Scott Burns	Partner
Brown Rudnick	Jerry Parascandolo	Partner
Connect Scotland	Dorothy Burke	Regional Director
Connect Scotland	Andy McNair	Managing Director
Go4Venture	Jean-Michel Deligny	Managing Director
Go4Venture	Matt Goodsall	Associate Director